UNCLASSIFIED

Justification and Approval

For

Sole Source

b7E

Requisition #[   ]

1. A description of the supplies or services required to meet the agency's needs (including the estimated value).

The items being acquired include: ELSAG [   ] ELSAG FPH900X, all necessary cables and software. The [   ] is a mobile License Plate Reader (LPR) System and will be used for surveillance of [   ] etc. The FPH900X is a [   ] LPR system and will be used for surveillance of [   ] Equipment cost for the [   ] [   ] FPH900X units is [   ] Equipment cost for the [   ] units is [   ] All necessary cables and software is included in the price quotes. The total cost is $318,000.

b4
b7E

2. Sole Source Justification

The Video Surveillance Unit (VSU) is seeking to purchase License Plate Reader (LPR) equipment from ELSAG North America. Having evaluated LPR systems from multiple vendors (including: ELSAG [   ] GateWorks), VSU found that ELSAG is the only vendor that satisfies several key criteria:

b7E

- The form-factor of the ELSAG FPH900X [   ] [   ] This feature is required to provide a [   ] installation. The VSU [   ] is currently the only [   ] for LPR deployments.

- The ELSAG FPH900X [   ] standard VSU [   ]

- VSU has invested over $200,000 developing [   ] [   ] with ELSAG LPR camera systems. This software [   ] ELSAG equipment (ELSAG [   ] and ELSAG FPH900X) and was developed by VSU staff.

b4
b7E

- The ELSAG [   ] has been purchased in limited quantities and deployed to numerous field offices. Continued use of ELSAG systems will allow us to reduce cost for training, maintenance, and software development.

UNCLASSIFIED

UNCLASSIFIED

Justification and Approval

For

Other than Full and Open Competition

Requisition # ????

1. A description of the supplies or services required to meet the agency's needs (including the estimated value).

The items being acquired include: ELSAG[_____]ELSAG FPH900X, all necessary cables and software. The [_____] is a [____] License Plate Reader (LPR) System and will be used for surveillance of [_____] etc.. The FPH900X is a [_____]LPR system and will be used for surveillance of [_____] Equipment cost for the [____] [____]FPH900X units is [_____] Equipment cost for the [_____]units is [_____] All necessary cables and software is included in the price quotes. The total cost is $318,000.

b4
b7E

2. A demonstration of the proposed contractor's unique qualifications.

The Video Surveillance Unit (VSU) has evaluated License Plate Reader (LPR) systems from many vendors to include: ELSAG, [_____]GateWorks. While both ELSAG[_____], the ELSAG[_____]

[_____]

b4
b5
b7E

In addition to [_____]advantages, the ELSAG system has evolved around an [____] [_____]that has allowed VSU engineers to develop[_____] [_____]LPR data in a manner that is[_____] [_____]

b4
b7E

VSU in collaboration with the Machining & Prototyping Unit (MPU) has developed [____] [_____]deployment capabilities that integrate the ELSAG LPR camera and support [_____]Currently, this is the only[_____]solution that we have for [_____] [_____]

b7E

UNCLASSIFIED

1

FBI-3682-ALPRS