

NON-COMPETITIVE AWARD JUSTIFICATION
(INCLUDES PURCHASE ORDERS, SERVICES, SUBCONTRACTS, CONSULTING AGREEMENTS,
AND INTER-COMPANY WORK ORDERS)
(MANDATORY FOR ORDERS IN EXCESS OF \$10,000 AND >\$3K, MANAGERS DISGRESSION)

Purchase Requisition No:

Date:

Contract Number:

Single Source: Goods or services that may be available from more than one seller but are to be purchased from a single seller for the reason(s) written below.

Sole Source: Goods or services that are available from only one seller for the reason(s) written below.

Brand Name: Goods or services that use a brand name to specify a particular brand name product specific to one manufacturer for the reasons written below.

Item	Description	Source/Manufacturer/Brand	Part Number
1	Hi Res Camera 25/35mm 740	ELSAG North America	Hi Res Fixed Cam 25/35mm 740 (421554)
2	Cable [REDACTED]	ELSAG North America	Cable [REDACTED]
3			

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Reason(s) for: ☒ Single Source ☐ Sole Source ☐ Brand Name

- ☒ Proprietary Item ☐ Only One Responsible Source
- ☐ Company-Wide Procurement Agreement
- ☐ Schedule Constraints Preclude Solicitation of Competitive Quotes from Alternative Sources
- ☐ Follow-on Work Where Duplication of Cost Would be Incurred
- ☐ Special Qualifications of Seller not held by Alternative Sources
- ☐ Customer Directed (Documented by a letter from the (USG Contracting Officer))
- ☐ Other – Explain Below

ANALYSIS/DOCUMENTATION JUSTIFYING ABOVE REASON(S)

1. Written Justification/Explanation (Explain the nature of the purchase and the proposed source's unique qualifications as to why this one source meets the Purchase requirement):

These License Plate Reader cameras are to be [REDACTED]

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[REDACTED] A survey of leading License Plate Reader vendors [REDACTED] has shown that only ELSAG North America currently offers a suitable product that meets all requirements (see section 3).

2. Provide a description of efforts made to ensure that offers are solicited from as many potential sources as practicable including any market survey conducted, or if no other sources were solicited state why: (i.e. exercise of an option, logical follow on, customer directed etc).

Physical, Electrical, and Performance characteristics have been collected from a variety of License Plate Reader vendors [REDACTED] ELSAG North America was the only vendor to offer a product that met all requirements (see section 3).

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3. Provide a description of the supplies or services required that meet the customer's needs:

After researching multiple License Plate Reader Vendors [REDACTED] we have found ELSAG North America to offer the only product that meets the following requirements:

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1: Physical / Electrical Constraints:

1.1: Dimensions (maximum): 4 3/8" x 4 3/8" x 10" (This is a requirement to fit within customer provided concealments).

1.2: License Plate Camera + Illuminator ust shoot through opening (maximum): 4 3/8" x 4 3/8"

1.3: Electrical: 12VDC, < 15W (all devices within concealments must run on 12VDC, < 15W to support existing power bus / battery constraints).

2: Performance Constraints:

2.1: Must be able to use illuminators from 740nm to 940nm.

2.2: Must be capable of capturing plates at minimum 60' at 100mph.

2.3: Must have open Application Programmers Interface (API) to enable customer software processes access to camera images at the point of collection AND must provide the image coordinates of where the plate is located within the image.

2.4: Must support GPS tagging of images.

Approvers: Print Name and Sign. This justification is accurate to the best of my knowledge and belief:

Originator:	Printed name and signature:	Date:
Program Manager	Printed name and signature:	Date:
Competition Advocate (if >\$650K)	Printed name and signature:	Date:

JUSTIFICATION AND APPROVAL FOR NON-COMPETITIVE AWARD

1. This Justification and Approval is applicable for orders of \$10,000 or more.
2. This Justification and Approval includes those purchases accomplished under the authority of the FAR 13.5, Test Program for Commercial Items.
3. Non-Competitive purchases include those that are:
 - a. Available only from a Single Source due to schedule, lead time, or other reason. Explain.
 - b. Available only from one seller; a Sole Source. An explanation of the search made to determine the seller to be the one and only source to meet the item requirement is to be provided.
 - c. Only the item of the identified Brand Name (Kleenex, Toshiba, Ford) will meet the performance requirement specified. Explain why another brand or equal part/or same item from another manufacturer can not fulfill the need.
4. In providing written justification explaining why only the specific source or brand can fulfill what is required the following may be of assistance:
 - a) Only One Responsible Source (only qualified source): Original source for a follow-on requirement; configuration control of deliverable; continued product development; standardization for highly specialized equipment or services when it is likely that costs, if duplicated in competing could not be expected to be recovered through competition; or, when any delay in fulfilling delivery of the requirement would be unacceptable to performance priority or time schedules. Must explain the efforts made to seek competition, sources contacted, or market survey performed.
 - b) Sole Source: A single manufacturer owns or controls the proprietary designs, authorship, or processes.
 - c) Company-Wide Procurement Agreement: Procurement has advance agreement in place.
 - d) Project/Engineering Directed Source: System design/specified source by the Project for unique supplies or services available from only one source, **including Brand Name** specified items.
 - e. Customer-Directed, or Government-Controlled Design: Designation of the supplier/subcontractor by the contract customer including use of specified drawings. Must attach documentation from the Contract/Task Order/TDL or Contracting Officer.
 - f. Other: Unusual urgency-to avoid financial or other injury; Industrial mobilization; International agreement; Authorized by Statute; National security; Not in the Public Interest. (Failure to allow sufficient order or supply time does not qualify as an unusual urgency.) (These are seldom accepted as justification.) **Must explain.**

ALL INFORMATION CONTAINED
HEREIN IS UNCLASSIFIED
DATE 02-22-2013 BY NSICG F54M93K42